

# Christian Minz - my personal track record



## Value Creation

- Full responsibility of Value Creation process
- Identification of Leavers
- Set up and execution of VCP
- Result: +680% EBITDA growth, +250% revenue growth in last 4 years



## M&A / Exit

- > 50 deals, listed & Private Equity
  - Listed: 10 deals; 2,200 FTE
  - PE: 40 deals; 1,100 FTE
- Successfull Exit process, RoE x8
- Successful Carve Out of 40 Legal Entities; 1,100 FTE



## Organizational Design

- Leading +100 LE, >500 Mio € revenues
- Leading +40 LE, > 140 Mio € revenues
- Organization & Tax structure optimized
- Set up and optimization of SSC (incl. Offshoring)



## Operational Excellence

- Implement best-in-class Finance
- Implement KPI (value creation) based performance and improvement measures
- Cost reduction projects
- Operational benchmarking and fostering exchange

My proven track record in building high-performing teams and optimizing organizational structures has enabled me to drive growth and operational efficiency in previous roles.